The Honorable James L. Robart 1 2 3 4 5 UNITED STATES DISTRICT COURT 6 FOR THE WESTERN DISTRICT OF WASHINGTON AT SEATTLE 7 8 MICROSOFT CORPORATION, a Washington corporation, CASE NO. C10-1823-JLR 9 Plaintiff, DECLARATION OF KEVIN J. POST IN 10 SUPPORT OF MOTOROLA'S POST-TRIAL BRIEF REGARDING THE 11 v. GOOGLE-MPEG LA AVC LICENSE 12 MOTOROLA, INC., MOTOROLA MOBILITY **AGREEMENT** LLC, and GENERAL INSTRUMENT 13 CORPORATION, 14 Defendants. 15 16 17 18 19 20 21 22 23 24 25 26

DECLARATION OF KEVIN J. POST IN SUPPORT OF MOTOROLA'S POST-TRIAL BRIEF REGARDING THE GOOGLE-MPEG LA AVC LICENSE AGREEMENT CASE NO. C10-1823-JLR

SUMMIT LAW GROUP PLLC

315 FIFTH AVENUE SOUTH, SUITE 1000 SEATTLE, WASHINGTON 98104-2682 Telephone: (206) 676-7000 Fax: (206) 676-7001

4

5

6 7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

I, KEVIN J. POST, declare as follows:

- I am an associate at the law firm of Ropes & Gray LLP, counsel to Motorola Mobility LLC and General Instrument Corporation (collectively "Motorola"), Defendants in this action, and am a member in good standing of the bars of the State of New York and the District of Columbia.
- 2. I submit this declaration in support of Motorola's Post-Trial Brief Regarding the Google-MPEG LA AVC License Agreement, submitted concurrently herewith.
- 3. Attached as Exhibit A is a true and correct copy of a May 11, 2010 e-mail from Ryan Rodriguez at MPEG LA to Laura Majerus at Google showing a subject of "RE: AVC payment received – Google Inc. (Thread:14698)," attaching a draft letter entitled "Google AVC Affiliate Letter 11May2010.doc," which were produced bearing consecutive production numbers GGMM-00032971-75.
- 4. Attached as Exhibit B is a true and correct copy of a June 15, 2012 letter sent via email from Shane P. Cramer, Danielson Harrigan Leyh & Tollefson LLP, to David Perlson, Quinn Emanuel Urquhart & Sullivan, LLP, regarding "Microsoft-Google AVC/H.264 Patent Portfolio License," which was produced bearing production numbers GGMM-00026502-03. [FILED UNDER SEAL
- 5. Attached as Exhibit C is a true and correct copy of an August 16, 2012 letter sent via e-mail from David A. Perlson, Quinn Emanuel Urquhart & Sullivan, LLP, to Shane P. Cramer, Danielson Harrigan Leyh & Tollefson LLP, regarding "Google AVC / H.264 Patent Portfolio License." [FILED UNDER SEAL]
- 6. Attached as Exhibit D is a true and correct copy of a September 5, 2012 letter sent via e-mail from Horacio E. Gutierrez, Microsoft Corp., to Kirk W. Dailey, Motorola Mobility,

¹ As noted in the Brief, Motorola Solutions, Inc., which is now independent from Motorola Mobility and General Instrument, takes no position on the issues raised in Motorola's Post-Trial Brief Regarding the Google-MPEG LA AVC License Agreement.

| 1 | Inc., regarding correspondence between the parties surrounding Google's MPEG LA AVC Patent |
|----|--|
| 2 | Portfolio License. [FILED UNDER SEAL] |
| 3 | 7. Attached as Exhibit E is a true and correct copy of a draft license agreement dated |
| 4 | October 18, 2012, and entitled "SETTLEMENT AND PATENT LICENSE AGREEMENT," |
| 5 | which was sent via e-mail by Kirk Dailey, Google, to Horacio Gutierrez, Microsoft Corp., on that |
| 6 | same day. [FILED UNDER SEAL] |
| 7 | 8. Attached as Exhibit F is a true and correct copy of a draft license agreement dated |
| 8 | November 11, 2012, and entitled "SETTLEMENT AND PATENT LICENSE AGREEMENT |
| 9 | FOR H.264 PROPERTIES AND 802.11 PROPERTIES," which was sent via e-mail by Horacio |
| 10 | Gutierrez, Microsoft Corp., to Kirk Dailey, Google, that same day. [FILED UNDER SEAL] |
| 11 | |
| 12 | |
| 13 | I declare under penalty of perjury of the laws of the United States and the State of |
| 14 | Washington that the foregoing is true and correct. |
| 15 | |
| 16 | DATED this 14th day of December, 2012. |
| 17 | |
| 18 | |
| 19 | Kevin J. Post |
| 20 | |
| 21 | |
| 22 | |
| 23 | |
| 24 | |
| 25 | |
| 26 | |

21

22

23

24

25

26

CERTIFICATE OF SERVICE

I hereby certify that on this day I electronically filed the foregoing with the Clerk of the Court using the CM/ECF system which will send notification of such filing to the following:

Arthur W. Harrigan, Jr., Esq.
Christopher T. Wion, Esq.
Shane P. Cramer, Esq.
Calfo Harrigan Leyh & Eakes LLP
arthurh@calfoharrigan.com
chrisw@calfoharrigan.com
shanec@calfoharrigan.com

Richard A. Cederoth, Esq. Brian R. Nester, Esq. David T. Pritikin, Esq. Douglas I. Lewis, Esq. John W. McBride, Esq. David Greenfield, Esq. William H. Baumgartner, Jr., Esq. David C. Giardina, Esq. Carter G. Phillips, Esq. Constantine L. Trela, Jr., Esq. Ellen S. Robbins, Esq. Nathaniel C. Love, Esq. Sidley Austin LLP rcederoth@sidley.com bnester@sidlev.com dpritikin@sidley.com dilewis@sidley.com jwmcbride@sidley.com david.greenfield@sidley.com wbaumgartner@sidley.com dgiardina@sidley.com cphillips@sidley.com ctrela@sidley.com erobbins@sidley.com nlove@sidley.com

T. Andrew Culbert, Esq. David E. Killough, Esq. Microsoft Corp. andycu@microsoft.com davkill@microsoft.com

DATED this 14th day of December, 2012.

/s/ Marcia A. Ripley
Marcia A. Ripley

DECLARATION OF KEVIN J. POST IN SUPPOORT OF MOTOROLA'S POST-TRIAL BRIEF REGARDING THE GOOGLE-MPEG LA AVC LICENSE AGREEMENT - 3 CASE NO. C10-1823-JLR

SUMMIT LAW GROUP PLLC

315 FIFTH AVENUE SOUTH, SUITE 1000 SEATTLE, WASHINGTON 98104-2682 Telephone: (206) 676-7000 Fax: (206) 676-7001